

**UEX**  
CLOUD

# CORPORATE PROFILE

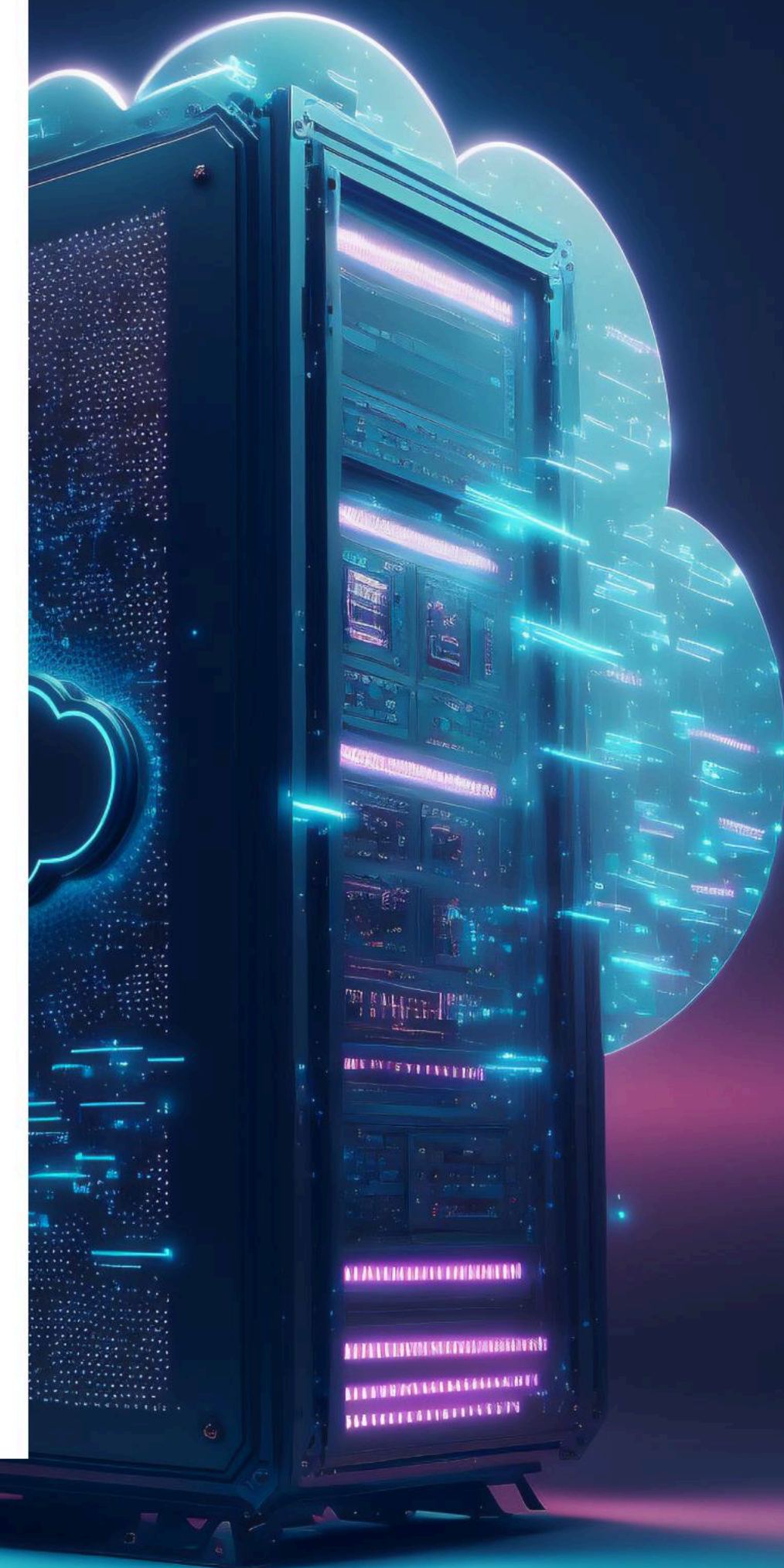


# ABOUT US



UBX Cloud is a global Cloud Service Provider (CSP) founded in 2008, with headquarters in Michigan, USA, and operations in the U.S., India, and South America. We make Cloud Services simple by delivering secure, scalable, and high-performance cloud solutions for enterprises, MSPs, ISVs, and BFSI clients. With Tier-IV certified data centers, strong technical expertise, and a customer-first approach, we help businesses achieve digital transformation, ensure business continuity, and reduce IT complexity.

With over two decades of engineering experience, we operate our own global network, ensuring 100% uptime, top-notch security, and fast performance. UBX Cloud serves more than 250 partners and 11,000+ customers worldwide, offering solutions like Flashstack Private Cloud, Disaster Recovery, Veeam Cloud Service Provider (VCSP), Virtual Desktops, Veeam Deployment services, and Cybersecurity. Every project starts with understanding our clients' needs, so we can deliver reliable, cost-effective, and tailored cloud services—backed by our 24/7 expert support.



# UBX CLOUD – KEY STRENGTHS



1

## Global Data Center Presence

Data center hubs in key U.S. cities - Detroit, Dallas, Denver and in India - Mumbai and Bangalore, providing strong geographic coverage, low-latency access, and sovereign infrastructure.

2

## Enterprise Grade Uptime & Connectivity

Backed by a 100% SLA, UBX ensures uptime through N+N redundant architecture, multi-homed BGP networks, and private fiber interconnects between data centers for seamless data replication and recovery.

3

## Tier 4 Data Center Reliability

All core infrastructure is hosted in Tier 4-certified facilities, ensuring fault tolerance, full redundancy, and maximum resilience for mission-critical applications.

4

## Proven Engineering Expertise

A dedicated team of highly skilled engineers with decades of experience in ISP-grade networking, Enterprise Cloud design, and cybersecurity ready to solve complex problems and deliver at scale.

5

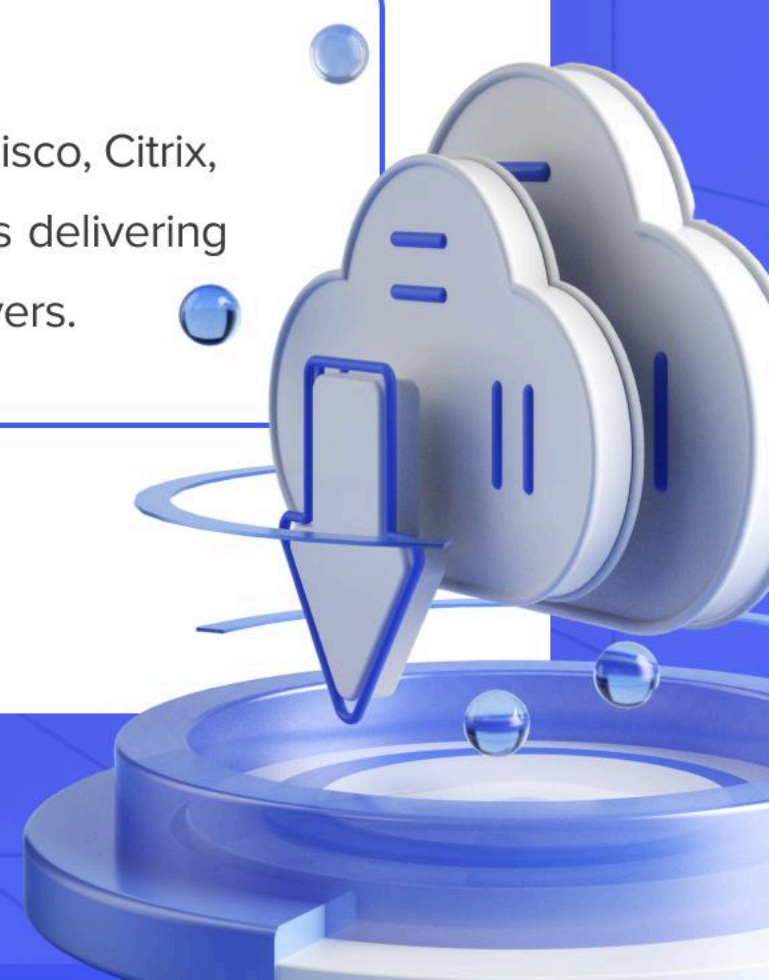
## Built-In Security & Data Protection

Native cyber threat mitigation, ransomware-hardened infrastructure, and segmented multi-tenant environments with strong four-eye authorization ensure both compliance and peace of mind.

6

## Trusted Technology Ecosystem

Strategic partnerships with VMware, Veeam, Microsoft, Cisco, Citrix, Juniper and Pure Storage backed by certified engineers delivering best-in-class solutions across cloud and infrastructure layers.



# MANAGEMENT TEAM



## Mr Steven

Founder, President & CEO

Our fearless leader, UBX founder, president, CEO, and generally nice guy. Steve had a strong background in Microsoft systems engineering with a specialization in desktop virtualization, business continuity and storage. On Friday nights when others party, Steve likes to count all the Petabytes managed under UBX's watch. Steve holds a multitude of industry certifications and is an expert systems engineer specializing in secure private cloud architecture.

In addition to his involvement with UBX Cloud, Steve is a sitting member of the Detroit Executives Association, the Fraser High School Cybersecurity Advisory Committee, and a contributor to the official Veeam blog.



## Mr Igor

Datacenter Architect

As datacenter architect, Igor is responsible for the underlying Cisco powered BGP4 network and overall care and feeding of our global network operations.

When Igor builds something, you can bet it is designed adhering to best practices, resiliency, and for absolutely massive scale.

If you need a network for your business, you can call anyone, if you need to build a network for a small country, you call Igor.

# MANAGEMENT TEAM



## Mr Mohamed Ali

Managing Director

Mohamed Ali is a seasoned technology leader and the driving force behind UBX Cloud's India operations. With over 15+ years of experience in IT infrastructure, cloud computing, and cybersecurity, he has played a pivotal role in building and scaling UBX Cloud's presence across South Asia. Mohamed is known for resolving complex issues that others deem impossible.

With deep technical roots in Microsoft, Citrix, VMware, and Veeam technologies, Mohamed has engineered and executed large-scale deployments across DRaaS, VDI, Private and Hybrid Cloud for enterprises and MSPs. His work has been instrumental in supporting mission-critical clients including hospitals, fintech firms, and government institutions.



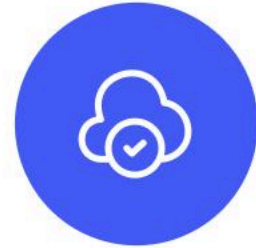
## Mr Pawan Kumar

Vice President Sales

Pawan Kumar Vasi is a seasoned IT sales leader with over 18 years of experience in driving enterprise technology solutions across Cloud, SAP ERP, Data Center, and Cybersecurity services. With a strong academic foundation in MBA – International Business and, Pawan has successfully led multi-crore engagements with Fortune 500 companies, GCCs, IT / ITeS and high-growth enterprises across sectors like BFSI, Manufacturing, Pharma, and Hi-Tech.

Currently contributing his expertise at UBX Cloud, Pawan specializes in end-to-end solution sales involving cloud migrations, business continuity, Backup solutions and managed services.

# OUR SOLUTIONS



**FlashStack Virtual Private Cloud**



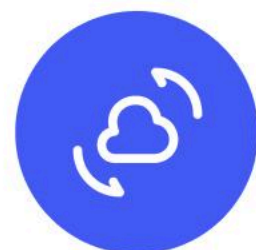
**Virtual Desktop as a Service**



**SaaS Based Business Continuity**



**Disaster Recovery as a Service**



**Veeam Deployment as a Service**



# FLASHSTACK VIRTUAL PRIVATE CLOUD



**100% uptime SLA** - Financially backed infrastructure with guaranteed availability and built-in resilience.



**Built for Performance** - FlashStack architecture (Cisco + PureStorage) engineered for high-speed, low-latency OPS with N+N redundancy.



**Built-in data protection** - Included 30-day RPO backups. Fully automated, Application consistent, immutable, and ransomware-resilient.



**Secure by design** - End-to-end encryption, network segmentation, zero-trust access controls, IDS, Embedded SIEM and SOC. Infrastructure protected at every layer.



**Visibility & Control** - Real-time Grafana dashboards, KPIs, application performance analytics and business intelligence



**Backed by experts** - 24/7 access to certified engineers with onboarding, support, and lifecycle guidance.



**Compliance-Ready** - Tier IV datacenters aligned with HIPAA, PCI-DSS, SOC, and SSAE 16 compliances and trusted by regulated industries.



**Scalable & Cost-Efficient** - Flat-rate pricing with significantly lower TCO than Hyperscalers



# DESKTOP AS A SERVICE



**Accelerated End-User Performance** - Powered by FlashStack (Cisco + PureStorage) for low-latency, high-speed desktops optimized for thick clients and SaaS workloads.



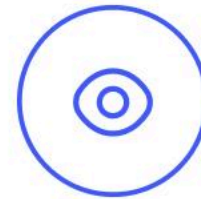
**Automated Deployment & Lifecycle Management** - Fast onboarding, policy-based provisioning, and zero-touch updates to reduce IT burden and speed up user rollout.



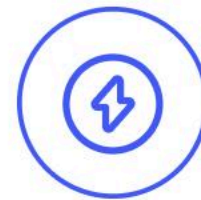
**Built-in Data Protection** - Daily backups included with application- consistent snapshots and ransomware-immune recovery options.



**Secure by Design** - Zero-trust access, end-to-end encryption, MFA, and integrated SIEM, SOC for complete workspace protection.



**Visibility & Control** - Full user/session monitoring, centralized policy enforcement, and real-time analytics dashboards.



**Compliance-Ready** - Tier IV datacenter aligned with HIPAA, PCI-DSS, SOC, and SSAE 16 standards.



**Scalable & Cost-Efficient** - Scale up or down on demand with flat-rate billing.



# SaaS BASED BUSINESS CONTINUITY



## Endpoint Backup

Microsoft Windows, Linux, MAC



## Public Cloud

Workloads of AWS, Azure and Google Cloud



## Applications

M365 (Mailbox, OneDrive, SharePoint), Salesforce



## Virtual

VMware vSphere, Microsoft Hyper V, Nutanix AHV, Red Hat Virtualization, Proxmax and Oracle Linux KVM



## Physical

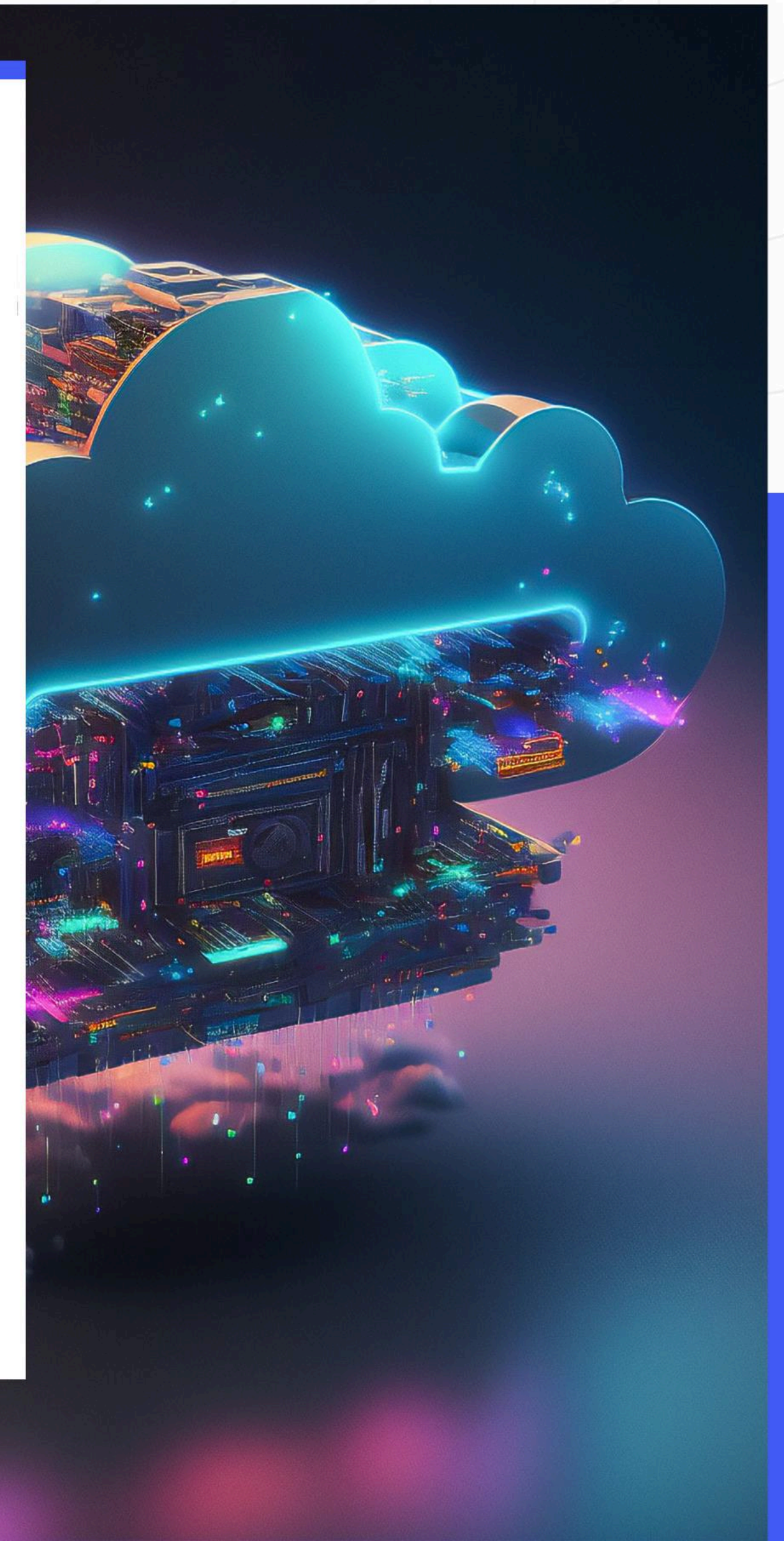
Microsoft Windows, Linux, MAC, IBM AIX, and Oracle Solaris

# VEEAM DEPLOYMENT AS A SERVICE



- UBX journey with VEEAM since 2008 and is proud to be one of the first Veeam Service providers in North America.
- UBX Cloud achieved **Platinum Partner** status in the **Veeam Service Provider Program** both globally and specifically in India.
- Best innovative partner of the year award in 2024.

Our team of certified Veeam professionals ensures top-notch deployment services. We prioritize understanding and fulfilling each customer's unique requirements. With extensive experience since the inception of Veeam software, UBX Cloud has mastered the complexities of Veeam deployment. Proven Track Record have successfully executed numerous deployment projects in USA and India, making us the go-to experts in this Veeam deployment.



# DATA CENTER FACILITY



## SECURITY COMPLIANCE

- SOC I & SOC II
- ISO
- HIPPA Compliance
- SSAE-16
- ISO 27001
- PCI DSS
- MEITY
- NIST
- RATED 4

## SERVICE LEVEL AGREEMENT

- Guaranteed uptime with 100% SLA
- N+N Redundancy

## BGP NETWORK

- Multi-homed BGP Network
- 100G Private & 10G Private Connectivity

## Data center locations:



**USA**

- 📍 Denver
- 📍 Michigan



**India**

- 📍 Bangalore
- 📍 Mumbai



**Spain**



# INDUSTRY WE SERVE



# AWARDS AND RECOGNITIONS



UBX was recognized as the first VCSP Platinum Service Provider in India.



UBX was honored with the 'Futuristic 100' award at the 12th edition of the IDG Channel World Premier100 Awards.



UBX was honored in the category of Backup and DR as a Service at the MSP Summit 2023 by SME Channels.



Global CRN 500 MSP Recognition: Ranked 14th fastest growing and in the top 150 for two consecutive years



UBX was recognized as the Best Endpoint Backup Provider in the SAARC Region.



UBX's productized "Veeam in a Box" solution was awarded as one of the "Top 10 Innovative Products" by SME Channels.



UBX was recognized as one of the top technology providers and consultants in CRN's Managed Service Provider 500 list



# OUR CLIENTS



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# GLOBAL CLIENT LIST





# THANK YOU!

## CONTACT US



hello@ubxcloud.in



Mr Pawan Kumar - 9986008591



Mr Mohamed Ali - 9042142142